



JOHN HANDLEY

Sales Associate

John is a return-on-investment strategist who understands how to maximize value. John's well-rounded real estate experience is from represented both landlords and tenants with industrial, office and retail on commercial leases, as well as both sellers and buyers of commercial buildings and land. John takes great pride in having helped owners, landlords, investors, buyers, and tenants achieve their real estate objectives in an entrepreneurial consultative role.

John has worked with clients such as Advanced Auto Parts, American Shaman, Fat Shack, Firehouse Subs, Google, Papa Murphy's Pizza, Sure Point Storage and UFC Gym.

John gets involved as Investor with Economic Development Councils (WYEDC and LCDC), to support his Seller clients and promote his Building and Land listings.

Prior to joining Fishman Commercial, John successfully served in VP of Sales/Business Operations type roles for 20 years. John's direct sales efforts went nationwide to Fortune 500 C&E level executive in the business process outsourcing economy where he taught them how to maximize their investment in technology, labor, and space management. As a former Fortune 1000 corporate executive John brings extensive experience working with executive teams who are looking for creative strategies to maximize cash flow when leasing commercial real estate to accommodate employee growth and maximize productivity. John understands that the location, scalability, and design of appropriate warehouse, retail, or office space are an integral part of establishing a successful business culture and workspace for maximum productivity.

A native of Missouri, John grew up on a cattle ranch and graduated from NW Missouri State University with a BS in Finance. As the manager of the family land, John has experience buying, selling, and leasing land parcels. John and his family have lived in greater Kansas City for over 20 years and has a strong knowledge of the greater Kansas City market and geography.

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